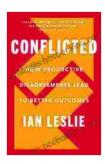
## Conflicted: How Productive Disagreements Lead to Better Outcomes

#### By Ian Leslie

In a world that is increasingly polarized, it is more important than ever to learn how to disagree productively. Conflict is not something to be avoided, but rather something to be embraced. When disagreements are handled in a constructive way, they can lead to better outcomes for everyone involved.



## **Conflicted: How Productive Disagreements Lead to**

Better Outcomes by Ian Leslie

★ ★ ★ ★ ★ 4.6 out of 5 : English Language : 3594 KB File size : Enabled Text-to-Speech : Supported Screen Reader Enhanced typesetting: Enabled X-Ray : Enabled Word Wise : Enabled Print length : 299 pages



In his book *Conflicted*, Ian Leslie argues that productive disagreements are essential for innovation, creativity, and problem-solving. He shows how some of the most successful people in history have used disagreement to their advantage. For example, Steve Jobs was known for his ability to create a culture of conflict at Apple, where employees were encouraged to challenge each other's ideas. This culture of conflict helped Apple to develop some of the most innovative products in the world.

Leslie also shows how productive disagreements can be used to improve relationships. When people are able to disagree with each other in a respectful way, they can build stronger and more trusting relationships. This is because disagreement allows people to see different perspectives and to understand each other better.

Of course, not all disagreements are productive. Some disagreements are simply destructive and should be avoided. However, Leslie argues that it is possible to learn how to disagree productively. He offers a number of tips for having productive disagreements, such as:

- Stay calm and respectful.
- Listen to the other person's point of view.
- Be willing to compromise.
- Focus on the issue at hand.
- Avoid personal attacks.

If you are able to follow these tips, you will be more likely to have productive disagreements that lead to better outcomes. So next time you find yourself in a disagreement, don't shy away from it. Embrace it as an opportunity to learn and grow.

#### Reviews

"Conflicted is a must-read for anyone who wants to learn how to disagree productively. Leslie's insights are invaluable and his writing is clear and engaging. I highly recommend this book." - Adam Grant, author of Give and Take

"Leslie's book is a timely reminder that disagreement is not something to be feared, but rather something to be embraced. He shows how productive disagreements can lead to better outcomes in all areas of life." - **Daniel** 

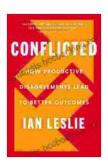
### Kahneman, author of *Thinking, Fast and Slow*

"Conflicted is a brilliant and important book. Leslie has written a must-read for anyone who wants to understand the power of disagreement." -

### Malcolm Gladwell, author of *Outliers*

#### **About the Author**

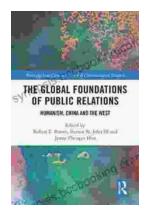
lan Leslie is a British journalist and author. He is a contributing editor to the *New Statesman* and his work has appeared in the *Guardian*, the *Times*, and the *Economist*. He is the author of several books, including *Curious* and *Enlightenment Now*.



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